

The logo for SEA (Software Engineering of America) is displayed in a bold, blue, sans-serif font. The letters 'S', 'E', and 'A' are large and prominent, with a small 'TM' trademark symbol positioned to the upper right of the 'A'. The logo is centered horizontally and is set against a light blue, semi-transparent circular background that has a soft glow effect. The background of the entire page is a light blue color with a faint, grid-like pattern of thin white lines, suggesting a window or a technical drawing.

SEATM

Partner Program

SOFTWARE ENGINEERING OF AMERICA[®]

User Driven Software Solutions Since 1982





**BUILDING SUCCESS THROUGH CONTINUED
USER DRIVEN SOFTWARE DEVELOPMENT**

Comprehensive System i Automated Business Solutions

COMPANY OVERVIEW

WORLDWIDE PRESENCE

Marketing • Support • Development

Established in 1982, Software Engineering of America has built a global reputation as a leader in the field of data center software solutions. SEA is one of the most successful companies in the Data Center software industry, with products used at thousands of installations worldwide. Over 10,000 data centers of all sizes and configurations are utilizing one or more of SEA's products, including 9 of the Fortune 10 as well as 90% of the Fortune 500 Companies.

TOP 100 PRIVATELY HELD COMPANIES

20 Years of Excellence • No Debt or Venture Capital

SEA has flourished since its inception, enhancing and strategically expanding its entire product line to meet the dynamic needs of the automated workplace. Since 1986, SEA has consistently been ranked as one of the Top One Hundred independent software vendors by industry trade journals. A noted industry analyst for Hambrecht & Quist, quoted by COMPUTERWORLD, described SEA as a "high-quality and thoughtfully managed company."

OUR EXPERTISE AT WORK FOR YOU

Support • Consulting • Training

SEA provides the highest quality technical support in the industry for all of its products, 24 Hours a Day, 7 Days a Week, Worldwide. SEA's Technical Support Department is divided into a three-tier architecture. First-level support usually resolves over 90% of all questions or concerns, if further help is needed, second and third level support is also available to assist and provide solutions.

Support

Live Operator 24 x 7 x 365

Three Tier Structure

Consulting

Conversion Project Planning

Migration

Implementation

Training

Onsite/Offsite

Administrative

End-User

PARTNER OVERVIEW

SYSTEM i PRODUCT LINE

WHY PARTNER WITH SOFTWARE ENGINEERING OF AMERICA?

- You will be recommending “User Driven” developed software products to the market
- Your team will be backed by award winning 24x7x365 North American based support
- Our development team is also attainable directly through our support line
- SEA provides customer specific enhancements to our software line, if your customers requirements are not met currently, we can turn around development in a very short period of time
- Your organization will be compensated for selling SEA’s products
- Client registration assures your organization has the exclusive rights to that account

WHAT SOFTWARE ENGINEERING OF AMERICA LOOKS FOR IN A PARTNER?

- A company that believes in User Driven Software products, and products that will meet your customers needs in this ever changing IT industry
- A company willing to promote and sell SEA System i solutions to the market
- A company that thrives on selling the most robust and up to date solutions to their customers

HELPING PARTNERS, INCREASING MARKET SHARE

The channel sales program will significantly increase the penetration by authorizing our distributors to resell the most comprehensive System i automated business solutions software on the market. SEA is a recognized and trusted brand that distributors can leverage across industries, and our world-class customer support ensures that partners can stay focused on meeting the needs of their customers. By implementing a channel-neutral model and investing our sales efforts into top-level industry VARs, we have created a win-win dynamic for SEA, our partners and our customers.

PARTNERING SOLUTIONS

SYSTEM i PRODUCT LINE

SEA Provides the Most Comprehensive System i Automated Business Solutions on the Market

- **absMessage:** System i Automated Message Management
- **absCompress:** System i Data Compression/Encryption

absMessage System i Messaging

absMessage provides a centralized view of messages for your local or networked System i machines. Users can define colors for each networked System i to be displayed in the absMessage network console and can reply to system messages via e-mail or cell phone. System operators have the ability to manage messages through a green screen interface, java GUI, as well as an easy to use secure web interface.

Key Product Points

- Manage multiple systems from one central console and one screen
- Ability to have alerting and reply of messages via cell phone, e-mail and PDA
- Automated/Remote installation and configuration of product on multiple servers is very easy
- Can automate the distribution of maintenance, message filters and fixes to multiple machines for efficient management of multiple machines
- absMessage is the only messaging product with a Web Console that allows true remote message management via any computer with an internet connection. Other products simply alert you to messages when you are outside offices, with absMessage you are able to view and respond to messages from anywhere in the world on multiple systems from any computer with an internet connection.
- 3 interfaces available - java gui, green screen, web console (no additional fees)
- absResource/iHealth feature - a critical system resource monitoring tool that comes built into absMessage. This allows users to monitor critical system resources for multiple systems from one central location and also monitors DASD and CPU utilization.

absCompress

System i Compression

absCompress compresses i5 objects and files at high-speed to save space and reduce file transfer time. absCompress has consistently compressed objects over 80%. Libraries, save files, native objects, IFS directories, entire output queues, and selected spool files can be compressed quickly to a fraction of their original size.

Key Product Points

- **Compression:** absCompress can compress entire output queues or selected spool files from output queues. Spool files to compress can be selected by JOB, user, time and date, message queue and more.
- **Encryption:** absCompress comes shipped with industry standard and government approved AES encryption. Encrypting your System i data secures it for file transfer, physical transport and storage. We offer 3 levels of encryption up to 256 bit.
- **Administration:** Users enter a string known as a passphrase to encrypt data. Optionally, the absCompress Keyvault feature can be used to assign a user friendly key name to a pass phrase.
- **absCrypt:** An optional Windows component called absCrypt is also available. absCrypt extends your capabilities of encrypting your System i data by enabling it to be decrypted by your PC or windows server.
- **History Console:** The absCompress history console can track the details of all compression or decompression procedures it performs. Start time, duration, original size, compressed size, and all detail of a command recorded.
- **Configurable Performance:** absCompress can be configured to compress for size or speed. You can select maximum compression when the size of the compressed file is most important or less compression when time is of the essence.

EVALUATION TRIAL

SEA Offers No Obligation 30 Day Trial Periods
on All Software Packages for Your Customers Evaluation

All Trial Customers are given Live 24x7x365 Support

Proof of Concept "POC"

SEA Provides the Highest Quality Technical Support
in the Industry for its products,
24 Hours a Day, 7 Days a Week, Worldwide.

For More Information

Call: 516.328.7000

Email: channelpartners@seasoft.com

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SEA™

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Phone: 516.328.7000 • Fax: 516.354.4015 • www.seasoft.com